

## **Shareholder Q&A presentation**

**June 2023** 



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"ValiRx seeks to translate academic research effectively into clinical development for new drug candidates, focused on women's health and cancer.

"Ultimately, ValiRx seeks to unlock the vast potential of academic innovation."

#### ValiRx at a Glance















#### **Recent Achievements Overview**



#### **Clinical Assets out-licensing**

VAL201 – TheoremRx LOI remains in place, with exclusivity carve-out from China VAL201 – active marketing in China VAL401 – external agency progressing commercial outreach



# INAPHAEA —BIOLABS tCRO®

Specialist tCRO™ strategy, initiated with lab build

## Cytolytix Studies progressing CLX001

Initial safety screen – no major concerns Formulation optimisation – Lead and back up formulations generated and under study



# Highly experienced

management team

#### **Building Internal Pipeline**

Barcelona – Master Agreement in place KRAS(1); KRAS(2) – first Barcelona projects VAL301 – further cell-based assays scheduled at Inaphaea



#### **Building the tCRO®:**

Lab leased and equipped
Strategic collaboration set up: Physiomics
Active advertising: Trade Events and Scientist.com
Active Business Development Team

#### **New Staff hired in last 12 months:**

**Board:** 

Stella Panu

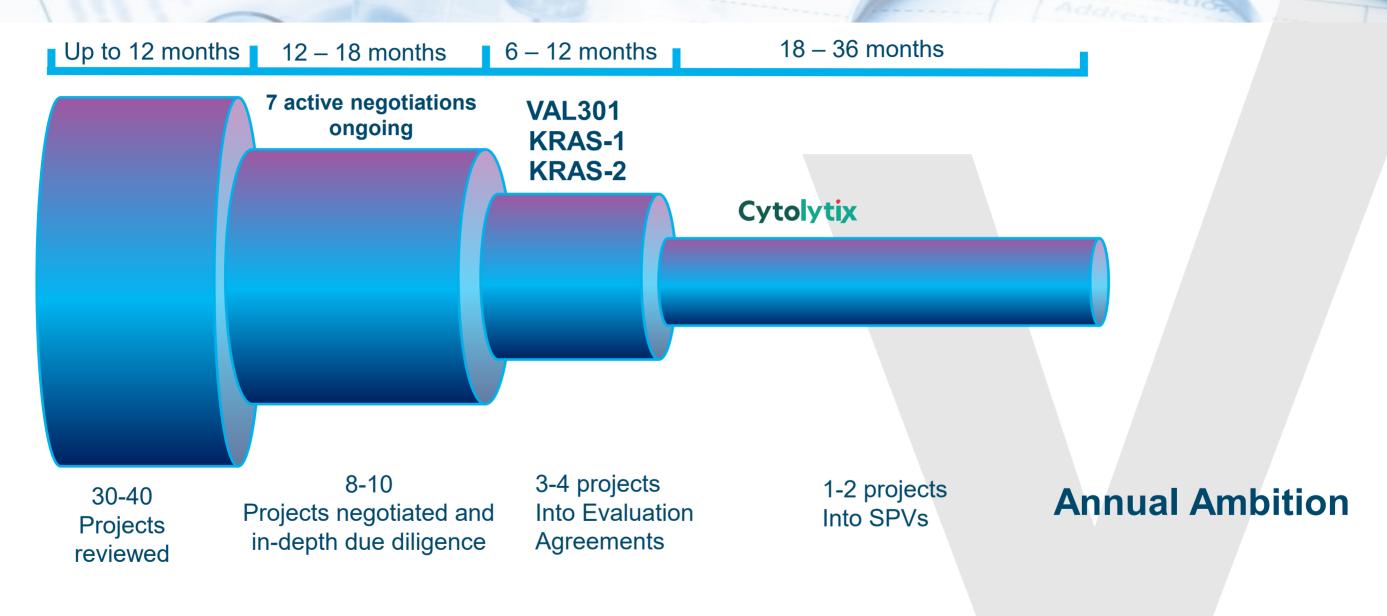
**Senior Management:** 

Zai Ahmad, Cathy Tralau-Stewart, Andrew Carnegie Inaphaea Team:

Melissa Barr, Dominic Lowen, Amelia Hatfield

## Building a Risk-diversified Preclinical Pipeline





#### **Science Overview**



- Barcelona Evaluation Expanded to include KRAS-2
- VAL301 undergoing optimisation for evaluation
- Further Evaluation Agreements in advanced stages of negotiation
- Seeking, reviewing and negotiating new pipeline assets, ensuring risk-diversification across stages of development, types of molecule and mechanisms of action
- Progressing current Evaluation projects
- Progressing current SPVs
- Ensuring all commercial opportunities have appropriate patent coverage
- Reviewing new technologies to bring into or collaborate with through Inaphaea
- Preparing and reviewing Inaphaea Science



Led by: Cathy Tralau-Stewart
Chief Scientific Officer
Scientific Support provided by:
Suzy, Zai and Scientific Advisory Board

Commercial Support provided by: Mark, Andrew and Kevin

Logistics Support provided by: Kumar

## **Project Scouting and Negotiation**



- Projects reviewed from global universities and charities
- 6-8 projects reviewed in detail by Scientific Advisory Board each quarter
- Selected projects enter negotiations
- Aim for around 4 evaluations per year commenced
  - Seeking new pipeline assets by attending partnering events, scouring databases and building relationships with global Universities and Charities
  - Co-ordinating the Scientific Advisory Board to receive information on new projects to review
  - Negotiating with innovators to access new projects
  - Communicating scientific progress to investors and industry representatives



**Led by:** Mark Treharne Corporate Development Manager

Scientific Support provided by: Cathy, Suzy, Zai and Scientific Advisory Board

Commercial Support provided by: Suzy, Andrew and Kevin

## Cytolytix



- CLX001 being developed for triple negative breast cancer and other cancers
- Nano-formulation optimisation identified lead formulations, now being tested
- Preclinical development plan under development
- Actively marketed to commercial partners for co-development or sub-licensing
- Project Management of pre-clinical experiments, within Inaphaea and sourcing, contracting and managing subcontracted research
- Interpreting data, drawing conclusions, planning experiments
- Preparation and submission of grant applications
- Reviewing, maintaining and preparing patent applications and patent office actions
- Preparing materials for Corporate Development presentations about Cytolytix
- Co-ordinating and updating all interested groups



Led by Zai Ahmad – Preclinical Project Manager

Scientific support provided by:
Cathy and Suzy

Additional scientific input from:
Martin Ulmschneider

Commercial Support provided by: Suzy and Mark

### **Inaphaea Facility**



- Laboratory equipped for cell-based experiments
- Staff recruited and on-boarded to run facility
- Procedures set up to operate safely and in compliance with regulations
- Experimental validation assays underway
- Ambition to offer experimental systems more closely related to human
- Ambition to demonstrate high reproducibility
- Leveraging ValiRx drug development expertise to support client projects
- Conducting cell-based assays on internal and external client projects
- Assessing new technologies and capabilities for use in the Inaphaea facility



Laboratory Team: Melissa Barr, Dominic Lowen, Amelia Hatfield

Scientific and Management support provided by: Zai

Scientific support provided by:

Cathy and Suzy

Commercial support provided by:

Andrew

Logistics and IT support provided by: Kumar

### Services Business Development



- Collaborative agreement signed with Physiomics with further similar agreements under negotiation
- Proposals prepared and sent out for client review
- Conference Booth and materials created, events attended and positive feedback for service offering received
- Social media presence launched
- Registration accepted on CRO database: Scientist.com
- Raising awareness of Inaphaea at industry events
- Surveying client needs and recommending additions to the services provided
- Identifying client leads, initiating sales conversations, handling scientific queries, negotiating paperwork to initiate contracts
- Communicating with clients throughout projects
- Negotiating and project managing collaborations
- Maintaining accurate and timely social media accounts



Led by: Andrew Carnegie
Head of Strategic Commercial Development

Scientific Support provided by: Cathy, Suzy and Zai

Commercial Support provided by:

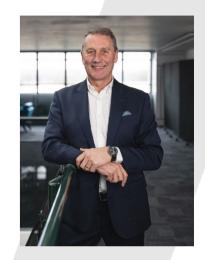
Mark and Kevin

Social Media support provided by: Kumar

#### **Board and Corporate Governance**



- New NED hired in 2022 to enhance investor outreach
- Strategy reviewed and modified to account for current financial environment
- Ensuring Board compliance with regulations
- Maintaining Company Policies ad Procedures
- Co-ordinating with external Advisors, including Nomad and Brokers
- Monitoring the progress of the Executive Team against performance milestones
- Co-ordinating Human Resources activities
- Retaining a long term view of finances and commitments
- Partaking in shareholder communications and ensuring the shareholder interests are at the heart of the Company



Led by: Kevin Cox Independent Non-Executive Chairman

Independent Non-Executives: Stella and Martin

Executive Directors: Suzy and Gerry

#### **Public and Shareholder Relations**



- Inaphaea website and social media accounts launched
- ValiRx social accounts re-invigorated by engagement of V-formation
- ValiRx website optimised for SEO
- Websites contain timely updates and good SEO
- Social Media activity to engage with investors, clients and collaborators to ensure public announcements are appropriately distributed
- Maintenance of email, phone and IT systems to ensure smooth communications
- Timely publication of all relevant commercial or scientific developments



**Led by:** Kumar Nawani Head of Operations

Public Relations support provided by: V-formation, Suzy and Kevin

Investor Relations support provided by:

Mark, Stella and Suzy

#### **Overview**



**Science** 

**Finance** 

**Communications** 

**Commercial** 

**Pipeline** 



**Development** 

**Sales** 

**Services** 

**Evaluation** 

**Revenues** 

Women's Health

Cancer

## **Assets Purchase – Imagen Therapeutics**



- Biobank of patient derived cells;
- Laboratory equipment;
- Intellectual Property;





- Trademarks, trade names and logos associated with Imagen;
- Data from Imagen's in-house screening programme

Provides more relevant cancer cell models for cell assay screening Enables development of personalised cancer models Broadens overall capability in Inaphaea Access to wider market, including MedTech and BioPharma Trading name recognised globally within the industry

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